

Moving to the Cloud by utilising a cloud migration service with a trusted partner can be quite a simple and straight forward project. Once in the Cloud the financial benefits are clear to see. The main cost savings are through the reduction of on-premise hardware, the management of these devices, and Capex reduction.

But this is where the pitfalls in the Cloud can reveal themselves, such as:

- Overprovisioning - Paying for more than you need and for services you don't use.
- Vendor lock in – Prices rise with no way out of the contract.
- Applications - Issues can arise where certain apps may not be Cloud friendly.
- Lack of migration strategy - Can lead to duplication of effort and services.

Spherica can help with planning and strategy to avoid these pitfalls with our Cloud Cost Optimisation Service. Contact us today for more information.

## THE SPHERICA CLOUD COST OPTIMISATION SERVICE WILL REDUCE COSTS BY PROVIDING:

- An internal perspective of your Cloud services
- Gap analysis of your existing Cloud costs against what you should be paying for services.
- Review your Cloud Service Provider charges
- A detailed evaluation of your Cloud spending within our report
- Eliminate unwanted services, duplication and services not utilised.



Spherica is a new breed of IT Managed Service Provider. By putting automation at the heart of our day-to-day operations, we deliver lightning fast, super-efficient and highly cost-effective IT services. The very definition of what any progressive business needs to gain a competitive advantage in the modern digital economy. Spherica will apply the same Automated strategy when performing the Cloud Cost Optimisation Service.

By leveraging our Cloud technologies, as well as the decades of experience of our engineers in the Cloud space, Our Cloud Cost Optimisation Service (CCOS) is designed to provide perspective of the Cloud posture of your organisation and identify any areas where we can save you money through cost optimisation and make recommendations according to industry best practice. The CCOS has been designed to be a light touch engagement that runs for a fixed period of time and results in real world, actionable intelligence specific to your environment that helps improve and validate your Cloud posture and cost reduction opportunities. Spherica will drive through cost savings within your cloud environment through recommendations in our report.

**BENEFITS**

Spherica will help you achieve all these benefits by working in partnership with yourselves



**REDUCE YOUR MONTHLY CLOUD BILL**



**IDENTIFY SERVICES YOU DON'T NEED**



**OPTIMISE CLOUD SERVICES COSTS AND EXPENDITURE**



**PROVIDE LICENCE USAGE ASSESSMENT**



**DISCOVER UNKNOWN COSTS**



**CLOUD CONFIGURATION ASSESSMENT**

**WHAT'S NEEDED?**

**1x ENGINEER**

We will need one of your engineers to help us deploy the assessment in your environment.

**3x DEPLOYMENTS**

We remote access your Cloud on 3 occasions to study the services and capture all the information we need to make an informed decision ready for reporting our findings back to you.

**5x STEPS**

There will be 5 steps. An initial kick off call, three cadence calls and a final report overview.

**RISK REPORT**



**EXISTING COSTS AT THE RESOURCE LEVEL**



**PRESENT FINDINGS OF UNDERUTILISED SERVICES**



**PRODUCE ACTION PLAN HOW TO RESOLVES ISSUES**



**LIST ALL LICENCES AND ANNUAL COST**



**PROVIDE COST ESTIMATE FOR SPHERICA TO PROJECT MANAGE THE RESOLUTION OF PROBLEMS IDENTIFIED**

**CONTACT SPHERICA TODAY AND SPEAK TO OUR CLOUD COST OPTIMISATION SERVICE EXPERT FOR ADVICE**